

Message Text

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AMCONSUL HONG KONG

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UNCLAS BANGKOK 20111

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TAGS: BEXP, TH

SUBJ: MAJOR PROJECT: PROGRESS REPORT ON PREQUALIFICATION FOR THE CONSTRUCTION OF NEW NAVAL DOCKYARD AT POM PRACHUL

REF: BANGKOK 3174

1. EMBASSY RECENTLY OBTAINED A PROGRESS REPORT ON THE PREQUALIFICATION FOR THE CONSTRUCTION OF THE NEW RTG BUDGET FINANCED NAVAL DOCKYARD

AT POM PRACHUL FROM CAP5. SANIT BUASAI, NAVAL DOCKYARD, ROYAL THAI NAVY. WHILE 127 APPLICATIONS WERE SENT TO CONTRACTING FIRMS; 9, # 26 FIRMS SUBMITTED THEIR QUALIFICATIONS (16 FOR TURN-KEY, 10 FOR CRANE PORTION ONLY). OF THE 16 FIRMS, NINE WERE SELECTED FOR THE SHORT-LIST.

2. THE NINE FIRMS SELECTED FOR THE TRUNGAKEY SHORT-LIST ARE:

OHBAYASHI-GUMI/ITSUI/THAI OHBAYASHI (JAPANESE-THAI); HAZAMA-GUMI/KAWASAKI HEAVY INDUSTRIES (JAPANESE); NKK/ITALIAN THAI DEVELOPMENT CO., LTD. (JAPANESE THAI), IMPRESIT-IMPREGILO-FEDERICI (ITALIAN); ZUEBLIN-DIAG (GERMAN), SOCIETA ITALIANA PER CONDOTTE D'ACQUA S.P.A. (ITALIAN) TORNO-KUMAGAI-MICROPERI FOR THAILAND (ITALIAN) VIANINI S.P.A. (ITALIAN) AND ROYAL NETHERLANDS HARBOUR WORKS COM (DUTCH). SINCE THE ROYAL NETHERLANDS HARBOUR COMPANY COMPANY RECENTLY WITHDREW ITS PROPOSAL, THERE REMAIN ONLY EIGHT SHORT-LISTED FIRMS.

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3. FIRMS SUBMITTING PREQUALIFICATIONS FOR SUPPLY OF CRANES

ARE: SUMITOMO (JAPAN), JESSOP (INDIA), EQUIPMENT
FABRICATORS (U.S.), IHI (JAPAN), CAILIARD (RENCH), ALTIKAR
PTY.. (AUSTRALIA), LIDEN-ALIMAK A.B. (SEDEN), DEMAG (GERMANY).

4. THESE FIRMS MUST SUBMIT THEIR PORPOSALS NOT LATER THAN
SEPTEMBER 1, 1976. ENGINEERING EVALUATION FOR RECOMMENDA-
TION IS EXPECTED TO BE FINSHED WITHIN TWO MONTHS, WITH
ANOTHER TWO MONTHS FOR CABINET'S APPROVAL.

5. SANIT FELT THAT THAILAND'S CURRENT ADVERSE BUSINESS
CLIMATE MAY HAVE INFLUENCED U.S. FIRMS AGAINST SUBMITTING
QUALIFICATIONS.

6. FOR SINGAPORE: EMBASSY ORIGINALLY LEARNED OF THIS
PROJECT FROM MR. PAUL THERIOT OF KING-WILLIAMSON, SINGAPORE,
AN ENGINEERING CONSULTING FIRM.

WHITEHOUSE

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NNN

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